Career Possibilities

Ziyue Zhang
Kelley Compass 1: T-175
Section 8115
Fall 2018
Ziyue Zhang
KEY CAREER RESEARCH FINDINGS

Commercial Banking
– This career probability first fits my quantitative analysis interest. Once I had an internship in my mother’s banking company learning how to analyze the stock prediction with manager, I realized I was extremely interested in financial apartment and enjoyed the process of dealing with data.

Human Resource Management
– This career probability first fits my coaching and mentoring interest. This year I participated in Kelley mentor programs which aims to provide some useful advance and life experience to freshman or sophomore. Few weeks ago there were two freshmen allocated to me and we talked about how to choose major and what to do to make the four year life meaningful.
Interests Overview

– **Quantitative Analysis**

  I always have interest on quantitative analysis. My father’s work was related to quantitative analysis. When I was a child, my father always showed me lots of raw numbers and taught me how to distinguish the data from data. I was so into the numbers that I would collect price of items whenever I went to supermarket with my mum and analyzed the numbers in order to see clearly about the magic behind these numbers. At the beginning, analyzing data was for fun. As I learned more, I found that I wanted to do this as a job in the future. Helping other deal with data would never make me feel boring. Other people probably would feel desperate when they have a lot of raw numbers to deal with, but I feel amazing because there are always cool things behind the numbers and finding the truth will make me feel excited. Besides, building models was fun too.

– **Coaching and Mentoring**

  My interest is also on coaching and mentoring. When I was in middle school, I had high scores on my math class. This was because I loved to teach my classmates. At first, teaching them was difficult because even if I could understand the problem and expressed in my words, my classmates still could not solve by themselves. As a result, I changed to teach them by giving them hints. After understanding their problems, I would give them hints step by step until they fully understood the pervious part. The results were fabulous, all the classmates teaching by me made a progress in their finals. Besides, I was in a “help crew” in my high school, which was for helping students who had concerns when they first came into the school. I provided my advices from my experiences and taught them how to find their own ways to have a better life in the school. It was never bored me.
VIPS Key Findings

**Values**

- Engaging: I value delighting people with warmth, humor and talents
- Optimistic: I value avoiding worrying when troubles do arise.
- Charming: I value seeking out company of others in most time.
- Generous: I value giving what I have without expectation of reward.
- Sensational: I value making others lighten up and enjoy life.

**Personality**

- I am an Artisan Performer, ESPN. I have brought pleasure to many people around me since I was burned, so the jobs I prefer are those having open and free environment that I can share my sensational value with. Also, I prefer work in those company that I can share my optimistic and engaging values to help people working around me.
VIPS Key Findings

Skills

– Coaching & Mentoring: I have been Math tutor in my freshman year and Kelley mentor for my sophomore year.

– Quantitative Analysis: I have helped my father’s company to build simple computer model to reveals company’s financial status last two years.

– Creativity: I have helped to design Christmas events in my high school for three years and designed some applications on the mobile phones to help club advertising.

Interests

– Quantitative Analysis

– Coaching and Mentoring

Themes

– Engaging

– Coaching/Mentoring

– Bringing pleasure to people I work with.

– Flexibility
---Accounting: this major needs the knowledge of both financial and managerial fields and the capable of computing numbers and analysis. It studies the method of making record of business transactions and tax.
---Economic Consulting or Public Policy Analysis: aims to forecast techniques and in the application of micro and macroeconomics to the problems of business.
---Entrepreneurship & Corporate Innovation: it develop students’ leading and creating skills and how to entrepreneur inside a organization
---Finance or Finance-Real Estate: analyze profitability of new prospects and decide how to make money for company like determine what fraction of your money to put into stocks
---Information Systems: this major aims to combine computer information system with business knowledge to fix corporations’ analysis problem.
---Human resources: leaning the keys of successful hiring and value of diversity and some crucial requirement in employment.
---Marketing: marketing’s all activities related to the marketing and distribution of goods and services.
Professional Sales: mainly focused on the business sale and selling strategies.
---Supply Chain Management or Operations Management: focus on planning, organizing and managing the flow of purchasing material into and out of company
---Business Analytics: using professional business information to analysis economic issue or development.
---Digital and Social Media Business Applications: it provides the blend of conceptual and methods to cultivate students’ critical thinking and decision making skill
KSB Major Overview

---Digital and Social Media Business Applications: it provides the blend of conceptual and methods to cultivate students’ critical thinking and decision making skill
---International Business: develop the skill of coping with foreign corporations in business field
---Law, Ethics, and Decision Making: help students become a good decision maker and effective leaders in global business market. Besides, it also teach about complex ethical issues and how to construct or defend arguments.
----Sustainable Business: ask people take advantage of opportunities in to change global business environment
---Technology Management: combining hardware, software and networks skills to solve business problems in order to gain a competitive advantage to improve the company’s development
Finance Major

**Fit:** My aspiration for finance can be traced back to three years ago, when my father was fascinated with stock market and I bought stocks together with him for fun. When he purchased a new one, I would ask him the bid price and expected ask price, and then brainstormed how much we may possibly get. Earning money by investment after ups and downs was a fantastic experience for me, and I came to realize that there exist rules and principles deeply rooted in finance theories and statistics, which drove me to further explore the field.

**Unique:** Indiana University Bloomington is also famous for its Business school called Kelley. With the enormous opportunities talking with well-known bank companies, I could learn how to develop my personal skill and apply into financial field.

**Career Option---1** Financial Analyst: it has to deal with microeconomic and macroeconomic along with company fundamentals to make predictions. And also it monthly need to budget reconciliations and financial variance analysis. Strength: with one of my interests, quantitative analysis, I am able to detect stock situation, build models and write analysis articles. Challenges: I do not prefer to stay in the office a whole day with computer.

**2 investment manager:** manage investment and negotiations between corporation and clients regarding private equity investment. Strength: this position needs people who have strong critical thinking and analysis skill, which are what I am good at. Challenge: I am also responsible for the risk once I misjudge the stock fraction to my consumer.
**Management**

**Fit:** this major require people who has strong management skill and ability to organize groups of people. I cultivate my self-discipline when I was young. I was used to be a monitor in high school doing some important tasks like distribute textbooks or submit every students' applications and so on. So these behaviors may reflect my potential development of using this major's field.

**Unique:** each companies all need this position to control every apartment to make sure the steady operation. therefore, it may to some extent increase the possibility of finding the job related management major.

Career option---HR Manager: Provide human resources service to employee and at the same time supply formal training.

**Strength:** there is an experience of being monitor in school to manage more than 300 students and experience of being Kelley mentor. therefore, I was capable of doing some management like allocating position or training to the employee.

**Challenge:** this kind of job requires to finish a series of works everyday. In addition, if you are looking forward the higher salary, there are many certification needed.

**Career option---**Procurement Analyst: primary responsibilities are like working with stockholders across the company to establish category strategies for enterprise accurately.

Strength: I could often come up with new idea and critical thought toward different issues and I enjoy the process of dealing with tough situation.

Challenge: this career needs people spending most of time outside of the office like talking to different company to collaborate.
fit: when I was young, my father who is an engineer started to teach me how to create some easy programs. With the great passion toward studying programming, I had participated in many programming competitions to continue cultivating my hobby. Since then, I was extremely interested in computer stuff like using internet to solve diverse business data problems and look forward to becoming a professional internet data analyst.

Unique: with the development of technology, it gradually become a trend that many companies begin using internet or information system to manage their daily operation.

Career option---1Data analyst: this position used to collect and perform statistical analyses of data. Data analyst may not be as professional as data scientists but require to discover how data could be used to solve problems. Strength: I was influenced by my father in a younger age so that I had some deep insight about computing and programming skill as well. Therefore, it became familiar to me about the content of the courses related to information system major. Challenge: since the emergence of “Big data”, there might be enormous students who major in IS or CS. In order to stand out in the competitive job market, the higher certification or more working experiences I need to obtain the position.

Career option---2IT consultant: this consultant position will be to work in partnership with consumers by advising them how to make use of information technology to meet their goal. Strength: good communication skill and professional ability are crucial elements of being as IT consultant. Challenge: meet with people everyday and do enough preparation and strategic guidance before talking to each client.
Stay hungry,
Stay foolish.