Career Possibilities
Research Project

By Vladislav Marinov
Accounting Clerk- Being an accountant clerk is the career that I would be the most content with because it combines my love for numbers, concrete evidence, and communicating with others. Everyone is always looking for a good accountant to manage their business checking, taxes, and invoices which motivates me to achieve this highly respected role in society. I have always wanted to be the best in whatever I have done in my life, and a KSB accounting degree would provide valuable knowledge in finance as well as the skills and experience to communicate them effectively.

Global Logistics Manager- This career pick directly correlates to my value of faith and constantly being on the lookout for the answers. I believe that if I have the chance to explore and work around the world, I will become increasingly enlightened by seeing different areas and getting to know people with different perspectives and ways of life. Being a part of a global chain of exporting and importing materials would also allow me to meet people from all different kinds of cultures and hopefully provide lasting and meaningful friendships that I could fall back on. I also find the trading aspect really fascinating because of the economic concepts being applied, where raw materials get turned into finished products to be sent to their highest valued uses. I also would like to make the world a better place in partaking in philanthropic work that would send aid to poor countries in relation to my Idealist consideration of other human beings.
Top Values

**Family**- Every trait and feature of my character as well as the overall person I have become today is all a direct product of the way my family raised me. Being a child in an immigrant family from a poor background, I watched my parents work restlessly just to provide the basic means for me to receive an education in the United States. Seeing how miserable they were while working minimum wage jobs just so I can have a chance to succeed at life made me really value the selflessness and self-sacrifice that family members willfully incorporate. They worked and went through the adversity just so I wouldn’t have to which has, as a result of, made me extremely motivated to earn good grades in university and hopefully pay them back for their rigor and hard work someday.

**Friendship**- The reason I value friendship so highly is because it is so rare and something that stems directly off my high regard of the family value. Over the course of my life, I have made only one real friend whom I look upon as family knowing that he would do anything for me and vice versa. Friendship, even with people I am not really that close with, is like an honor code for me. I treat people well and do not do expect anything in return because it models off the way that I would like to be treated by my friends if I was ever in need of something. Friendship is a value that will hopefully drive my future business relationships with its high emphasis on loyalty, decency, and treating others the way I would want to be treated.

**Faith**- Even though I am not a very religious person in the traditional way of going to a religious service every weekend, I am constantly searching for the answers regarding our purpose in the universe. Like most people, I like to think that I am part of a greater scheme, although I did not always think like this. I have had my share of doubts along the way which made me extremely nihilistic and depressed resulting in an unproductive outcome with my life goals. I recently made a change to convince myself that God exists therefore believing in the notion of trying to live life to the fullest. The ability this value gives me is the confidence to go out and be myself knowing that I am apart of a higher power’s destiny. I will probably never know the truth up until after I die, but for the time being, I can use the faith that I have to detach my insecurities and proceed into being the hardest working person I can be.
Interests Overview

**Quantitative Analysis**- This models off my interests because of the practical way I look at the world. Throughout my life, I have always seen myself relying on sources filled with facts and compelling arguments using data-driven information. I like to run and look at the numbers and my chances of succeeding for almost everything I do, I have even applied quantitative analysis to determine my chances of getting into KSB as a standard admit. Numbers and my interest in running statistics to determine a better strategy are the reason on why I decided to study business.

**Managing People and Teams**- I have always respected the thought of being a leader and a manager partly because of the notion that I can be a really admirable one. As previously stated, my parents both worked minimum wage jobs and were miserable because of it due to the corrupt administration and harsh environment that their bosses created for them. I could not stand seeing my father start taking depression pills just over how much he hated his job due to his boss making it an extremely volatile and highly stressful situation for him. By seeing this, I want to change the negative perspective of how a manager is thought of at least for my future team and employees by providing them with my wilful benevolence and understanding mindset that I would have liked to see done for my dad.

**Coaching and Mentoring**- I really enjoy the concept of helping people develop themselves to be their best through my expertise and experience. Through my experience as one of the highest ranked players in League of Legends, I have coached and tutored multiple players wanting to go professional on what type of mindset it takes to get to that level and reflecting my own semi-professional background onto their goals and dreams. I love bestowing my knowledge to help others because I truly wished there was someone to tell me these things back when I was starting out. As for the business world, I believe these derived concepts can be applied to employee training when I have become a more experienced and older worker.
The Keirsey report labeled me as an idealist champion meaning that I, according to the report, have a great array of emotional experiences I look back upon to rule over the way I make future decisions. Also along the report, I am characterized with the loving, authentic, and kind-hearted variables that make up the Idealist values, and in agreement with my champion subset, I am the most extroverted. I cannot be more in accordance with this labeling of my character because my main goal in life has always been to be a good friend to other people and provide positivity and hope wherever I can. I have had emotional experiences with myself and my family that have made me familiar with both sides of the spectrum, negative and positive, that make me want to employ compassion knowing that I would have needed it in my time of need. More in relation to the idealist champion’s features, I tend to speak up without being shy of my words, striving to get people to adhere or at least listen to my ideas about the human experience and what our supposed purpose our existence is a part of. I am very noticeable of how people judge me and because of this I am scared of losing friendships because of the way I enthusiastically talk about my beliefs. Furthermore, according to Keirsey, I am a nonconformist in that I believe that I am different than everyone else around me. In combination with my unique skills and life experiences, I can rise above the rest in striving to make a positive difference in the world as the other exemplified Idealist Champions in the report.
In-Depth Major #1
Accounting

**Description/Why It is for Me** - The reason why I want to pursue accounting is because of my interest of taxes and the ledger duties of an accountant as well as my high score on quantitative analysis based from the CareerLeader report. Accountants generally keep financial accounts and know a tremendous amount about the law involving policies and invoices. Accountants have a tough profession that requires built up knowledge and they usually have to explain what they are doing to coworkers. It is a job that requires getting good at because of the sheer amount of information that I would have to work with. I really want to pursue accounting because it takes the aspects of mentoring employees on financial situations, working with numbers, and overall being a very well respected position in the workforce. All of these reasons coincide with my Idealist Champion personality type and the CareerLeader report.

**Unique to Kelley** - Accounting is one of the highest ranked majors here at KSB. The reason why I am trying and excelling at all of my classes at IU is because of my aspiration to graduate with a degree in accounting from this renowned school. Accounting at Kelley was ranked #7 in the nation and #3 among all public universities with a starting salary of $61,746 with an extremely high job placement in Illinois and places around the midwest near my home. This makes me extremely motivated to do my utmost to get admitted into KSB.

**Career Choices**
- **Accountant Clerk** - A clerk is responsible for data entry, purchase orders, and keeping bank statements in check with a ledger. This would be a good fit for me mostly because it has to do with numbers and I think I will enjoy being the organizing catalyst for my corporation.
- **Capital Accountant** - This branch of accounting has to do with keeping fixed assets such as business property and equipment as well as intellectual property in check. I will essentially manage and determine depreciation of the company’s assets which make use of valuable data and statistics that I will enjoy applying into unknown scenarios.
Description/Why It Is For Me- Ever since I came to IU, I have been heavily intrigued by this field of study. After taking microeconomics here and learning about the spread of goods regarding price signals and the allocation of resources to their highest valued uses, I have been looking at Supply Chain Management as a major. A supply chain manager deals with overseeing goods as they get moved from supplier to consumer and it seems like a very interesting job for me because I am fascinated by the whole process of logistics and getting raw materials to their point of consumption.

Unique to Kelley- With a starting salary of $59,048 and an accredited high ranking throughout the states, a supply chain degree from Kelley is another wise investment. Study abroad is possible with this major, and I would be especially prompted to go overseas, maybe back to my own country, to examine how much different or similar their business processes are with relation to ours. SCOMA, or Supply Chain and Operations Management Association, is a club I can look to join to provide me with extensive information about the field.

Career Choices- Global Logistics Manager- People who manage and direct the warehousing as well as daily logistics systems. This is an interesting field because it is everything I envision that I would be trained to do with this degree. Having this job would make me feel important in that I would be responsible for a wide array of goods getting shipped and arriving to people on time on a worldly scale. *Procurement Analyst/Purchasing Manager*- Procurement Analysts are hired by companies to go out and purchase goods or services from wholesale distributors. This combines my extrovert personality type with my ability to make practical arguments using numbers and solid data. I would enjoy this job because I would be the front line bargainer for assets to benefit my company.
In-Depth Major #3
Information Systems

- **Description/Why It Is For Me** - I am currently in K201, a business computer class mandatory for Kelley freshmen and I am really enjoying working around with databases and using data as a source in correspondence to my CareerLeader interest of quantitative analysis. I have always been interested in data analysis and to how it responds with practical strategies that real companies use to develop their competitive strategy, which is why I think this is another prospective major for me to consider.

- **Unique To Kelley** - The KSB average starting salary for information systems majors is $63,597 and the program is ranked #6 among all public universities. A business analytics club exists that helps students extend their knowledge by learning about different industries, getting involved with networking exclusive to the program, and attending notable guest speakers.

- **Career Choices** - **IT Consultant** - This is a field where the consultant talks to companies on what type of database or information system to use to aggregate their data or focus down on a business plan. This would be a viable career for me in that I would get to use my knowledge and love for mentoring others to convince people on a certain path. **IS Manager** - An IS manager basically manages a database on the software level by planning and initiating updates and installation of new features. I would like this job because I am also interested in the software component of information systems and would like to learn SQL as part of my love for quantitative analysis.