Career Possibilities
Research Project
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Key Findings

- My overall top two career possibilities are financial analysis and investment.

- Financial analysis is understanding financial data and knowing what they mean. You analyze the data and then make recommendations for companies to improve their system. They need to have good communication skills when talking to businesses. Today, technology is helping financial analysis improve their systems and to make more accurate judgements. There is a variety of tasks that financial analysts do on a day to day basis.

- Investment deals with understanding the economic market. You have to make bold confident decisions that the asset you obtain will in the long term help you make money. The profession applies the use of technology to make mathematical models and systems for the use of finding the true value of an asset. The use of a live stock market allows you to make accurate decisions along with knowing what the global market looks like.
Top Values

• My top three values are adventure, education, and a hard work ethic. Adventure is important to me because I want to be unique. I want to be able to try new things, see amazing views, and think of new ideas. Through adventure, you are able to explore all that the world truly has. I do not want to be stuck living my life day to day doing the same thing. Through adventure, you find new things that excite you. I get bored easily when I am watching a screen for hours, I would rather go out and find something to do. Adventure has lead me to go places most people do not go, to trips that are full of excitement. Just recently, upon coming to Indiana University, my buddies and I have been going on some great adventures. These include riding our bikes to see the calm lake of Lake Griffey, to walking up a 500 foot forest fire watch tower. It is not an easy task reaching these places, but when you get there it is worth it. Out of all the values I find education to be the most important because knowledge is key. Through education, a person is able to gather ideas and learn from people who have either been successful or failed. I am always trying to learn something new everyday in my free time. I have an interest in watching documentaries or in shows where you will learn something new and interesting. Hard work ethic is extremely important. When working or performing a task I try to give it my all. When working towards a goal or reward you want to make sure that you are completing your best work. Completing activities of work that are sloppy and shows that you did not work as hard shows that you were never really passionate in achieving that goal. When it comes to jobs, you want to make sure everything performing is your best work.
Interest Overview

According to the Career Leader report, my top interests are influencing others, qualitative analysis, application of technology, and creative production.

1. Influencing others is a great skill to have in the business world a person needs to have great communication skills. To influence others, you have to have great communication skills and cannot be timid to talking to new or important people. I am not afraid to step out of my comfort zone to talk to someone because I enjoy meeting new people. This could be anywhere from pitching and idea to selling an item to a client, you need to be able to sell. This skill has gained on me as I have been a caddy for the past five years. While being a caddy, I talk to new and important people everyday such as CEO’s or vice president of the United States. Yes I was actually able to talk to Joe Biden.

2. Qualitative analysis is skill where people enjoy solving mathematical problems. This interest is for those who enjoy working with numbers and are usually in positions of finance. This skill is needed in the business world because the financial market is revolved around mathematical problems. This relates to me because I like solving mathematical problems and struggling to work them out and find an answer.

3. Application of technology is an interest where someone enjoys technology as well as understands how it works. People who use technology for their everyday lives and would use technology to solve mathematical problems or to perform a specific function. They seek innovation as they are always looking to come with new technology or a way to improve it, such as making it cheaper or more accurate, in some way that would make a device easier to use for our everyday needs. This is needed in the business world because we are always trying to solve answers faster or accurate or trying to make a process more efficient. In the end a firm's main goal is cost efficiency, and upgrading technology is a way for firm to save money in the long run.
According to the Keirsey my personality type is ESTP, which means my temperament is artisan particularly a promoter. Artisans are people who like spontaneous moments and are quick to react in emergencies. They are realistic, optimistic, fun loving, and focus on the now. They live for the moment and enjoy the freedom given to them. They trust their desires because they know it will lead them on a journey of adventure. Artisans want to find new desirables and experiences that many people have not accomplished. Artisans enjoy negotiating, and craftsmanship. They enjoy negotiating because they are able to think quickly and make quick judgments to solve problems. An artisan’s best strength is their tactics. When a problem occurs, they are quick to find resources available and make the most of them. They do not need a routine of how things operate as they are comfortable with working in the moment. Artisans are found to be in start-up companies or in a strong company that is undergoing a hard time. They seek adventure and to live day to day without a routine which often leads them to change jobs or careers or even leaving a company after their growth phase is done. An artisan is a day-dreamer, wanting to make each day count and searching to find something new. Artisans appreciate the nice things in life, from adventure to obtaining expensive materialistic items. Famous artisans include Franklin D. Roosevelt and Mohammad Ali. Franklin D. Roosevelt is the only president to be elected more than two terms because he was able to make quick decisions to bring the United States out of a depression. Mohammad Ali is three time world heavy weight champion boxer who is also known for his personality gave him popularity.

While artisans are quick to react to situations, they can little ruthless and manipulative in situations. Their competitiveness often makes them to overlook peoples feelings or the true goal of something because their focus is on doing what it takes to win. It is hard for artisans to make evaluations as well as develop supportive friendships at their place of work. Finding a career suited for artisans is not an easy task, as you need to find something that has adventure and a position that does not have a set routine. They thrive for occupations that involve boldness, timing, precision, endurance, and strength. Their ideal work environment contains a lot of action that responds to their impulses. The work environment needs adventure and excitement allowing them to make an impact. They need to use their skills of observation and memory and apply them to problems that need to fixed on the spot.
Accounting

- Accounting is a field that measures, communicates, and processes financial information about a business or company. They help make businesses and people make important financial decisions such as investments and loans, information that people need to run companies, and make strategic decisions. Accounting is said to be "the language of business" because it uses the information to tell how the business is operating. Accounting identifies and records financial information. It reveals whether the organization is at a profit or loss during a given period.

- Accounting is a good major for me because a lot of my VIPs are needed to be a successful accountant. To be an accountant you have to be able to talk to people such as clients. My skill of influencing others would help me become a successful accountant by communicating with people and influencing them to make smart decisions. My skill of qualitative analysis would be applied in this field. Accounting deals with financial information and knowing what this data means and with my skill, I will be able to interpret and enjoy dealing with the financial data. My interest in application of technology can be used in accounting. Today more and more businesses are using technology to try and make more accurate systems as well as creating solutions to the real world. (accountingtoday.com) My excitement for communicating with others, dealing with mathematical problems, and applying technology meets the skills that an accountant needs.

- Accounting is unique at Kelley School of Business Bachelor of Science in Accounting is ranked number one in the best programs. It is ranked this because they have a path lined up for students that will help them find jobs/internships. They hold a large number of career fairs where students are able to talk to companies and apply for positions. These job fairs that Kelley holds is something I want to do. Another thing that Kelley has is a range of student activities specifically for accounting. There is Student Accounting Society as well as Beta Alpha Psi, an accounting fraternity. With their plan for success as well as student run activities, it's clear why Kelley Business Accounting is ranked number one.

- Two possible career choices for me from Accounting could be Financial analyst and investment banking. Financial Analyst make recommendations for businesses. They use the data given to them to make judgments and then communicate it with companies if they invest. They apply technology to helping them make decisions as well as to pitch ideas. Communicating with others, using data and interpreting it, and applying technology are my interests, making financial analyst a good career for me. An investment banking uses my interest in qualitative analysis and application of technology. This career requires you know the value of something and to understand how the market is. Investment banking uses technology to make quicker and more accurate decisions in the economic world.
Technology Management

• Technology management is a field in which a person or group manage an organization’s technological fundamentals to create an advantage over competitors. For this major, you need to understand how technology works as well as knowing strategies and forecasting with technology. When applied to the real world, technology management comes up with the decision if a company should invest on technology.

• Technology management would be a good career for me because it deals with managing people and understanding technology. Due to the fact that my top interests are application of technology and influencing others this job would be a good fit for me. My interest for applying technology along with wanting to find out how things work would set me up to understand the technology involved. To be a good manager one needs to communicate well with others. My personality of being an artisan will be a good fit for technology management because I will be able to make quick decisions in the management side when a problem occurs. As the result of working around technology, I will find excitement learning how things work along with coming up new ideas to improve the mechanics.

• Technology management is unique at Kelley because they offer semesters abroad specifically for Kelley students. A semester abroad with the focus of completing courses is something I am really interested. Studying abroad would allow me to make connections globally as well as learning more about the economic market in that area. Technology management also has a club that I am interested in. The club explores trending technologies, builds leadership skills, and develops professional expertise. The club includes guest speakers and events that will help you explore new technology.

• Two possible careers in the field that would be a good fit for me would be Computer Systems Administrator and Computer Network Architect. These careers are a good choice because they revolve around understanding technology and finding ways to improve the current system. Finding a way to improve technology is an interest of mine and I would like to apply it to the real world.
Finance

- Finance is the management of large amounts of money in a company of government. It includes the system of money circulation as well as understanding the economic market to make investments. Through finance, an organization is able to gain capital.

- Finance would be a good major for me because its main focus is understanding financial data and using the data to make budget plan. My interest with qualitative analysis is beneficial to the financial industry because you'll focus on applying math and statistics to the financial industry. I would need to develop, evaluate, and use financial models to make predictions about a company future profits.

- Finance sticks out at the Kelley School of business because there is a wide range of student organizations. There are numerous clubs and workshops. Some that stuck out to me are Investment Management Club and Private Wealth Club. The investment management club strives to educate members on the financial markets and careers on Wall Street. The club hosts their own mock hedge fund which is simulation to help members learn about investing based on macroeconomics and market movements. I am interested in investment and this is a club that I am highly considering. The private wealth club aims to provide members with organized and structured presentations about the specifics of finance as well the insights of established professionals. This club brings in outside professionals to give members a comprehensive understanding of the industry. I am interested in hearing about what the professionals have to say, because only from someone who truly understands the industry will you actually know what to do.

- Two possible careers for finance that would be a good fit for me are corporate finance and investment. For each of these careers you need technological skills along with interpreting data. Corporate finance is using all the financial data from a company and understanding what that means. For investment, you need to understand how the market works and then you need to have confidence with your risky decisions for investing.