Career Possibilities Research

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Key Findings

International policy advisor
  ○ Since today’s companies go multinational, it is essential to make policy according to trends in each nation. International policy advisor helps the company to establish such policies.
  ○ In case of a company enter in Asian market, my familiarity in Asian culture would benefit the company’s policy and I would be able to explain and persuade the validity of my suggesting policy. It is a high paid job and requires quantitative analysis skill which I am both interested in.

Small business owner
  ○ As a business owner, it is solely my decision that leads the company which means I can fully utilize my Thinking and Judgement skill. It is a career that fits my value of wealth because profit that I could earn is unlimited. In case of meeting business partners for cooperation, my interest in influencing others would be beneficial in drawing out favorable outcome for me.
Top Values

Safety
- Regardless of how wealthy I am, there should be no hazard or danger that might harm me or my family. Even if I got $100 million in Somalia, I will be chased or killed by gangs or pirates who want my money. I want my life to be safe so that I can rest with an easy mind.

Wealth
- It is sad reality that people tend to judge others by their wealth. I have witnessed how people treated my father differently when he was just a salesman. He couldn’t speak up and always had to be humble, but not any more. After witnessing this brutal reality, my criterion of success became wealth.

Balance
- The reason people are striving to earn money is to sustain their life-work balance. I am no different from them. Even if I earn a fortune, while there is no time to spend it, all of my efforts become meaningless. The happiness that comes from wealth comes when I spend it, not saving it in the bank.
## Interests Overview

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<th>Influencing Others</th>
<th>Enterprise Control</th>
<th>Quantitative Analysis</th>
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<td>Influencing others is to persuade people so that they are on my side. I have been enjoying discussing or arguing with people because of satisfaction that comes from having them to agree with me by logic and knowledge.</td>
<td>Enterprise Control is a bigger version of influencing others. I need to lead and persuade every member of enterprise. The power from controlling and loyalty from the members interest me.</td>
<td>From analyzing cash flow or stock market, I could see through undergoing situation of company or stock market. I am interested in predicting or discovering hidden factor that might or have affected stock market using quantitative analysis.</td>
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Personality Type: Rational ENTJ

- **Extraversion**: I enjoy meeting new people and letting them realize my value and potential so that they consider me as a potential leader or a trustworthy partner.

- **Intuition**: I think myself got a clearer and better vision than others. With the vision, I feel like I can suggest better options than the others.

- **Thinking**: I can draw up the line between public and private affairs. In decision making, logical reasoning should come first before any other factor that might affect the decision.

- **Judgement**: I prefer to judge before the result so that I can plan ahead. With predicted result, I can prepare plans accordingly.
In-Depth Major: Management

- Managing position is usually a high salary job which fits my value. My interest to control enterprise have a thread of connection with management because both give me power to lead others. When there are decisions to make as a manager, my judgement would help to choose a better option.
- Management major job’s average salary is $59,357. More than 60% of the students are male.
- Small business owner: As a business owner, it is solely my decision that leads the company. It is a career that fits my values, interest, and personality. Branch Manager: As a leader of a branch, I am in charge of employees under the branch. My judgement skill would shine with this career.
In-Depth Major: International Business

- International Business studies underlying economic or social trends. As an international student, I am well aware of relationships among nations. Meeting new people around the world and analyzing economic status of countries fit my interest and personality.
- International Business is a co-major. Majoring International Business would help management career.
- International policy advisor: In case of a company enter in Asian market, familiarity in Asian culture would benefit the company’s policy. International Marketing Director: Marketing tactics or preference in Asia are different from U.S. I can help setting Asian friendly marketing tactic.
In-Depth Major: Economic Consulting

- Economic Consulting requires managerial decision making skill. Consultant is a high salary job that fits my value, wealth. My interest in quantitative analysis is essential to this job. My judgement skill will be beneficial in decision making process.
- Many famous global firms such as Goldman Sachs, EY, and Deloitte employ economic consultants. It is one of the most highly paid career in the field of Business.
- Finance Analyst requires quantitative analysis skill which I am interested in. Investment Manager can earn a fortune in short period of time.